Date

C-suite Executive

Title

Hospital/Site name

Street Address  
City, ST ZIP Code

Dear C-suite Executive:

I am reaching out as the Clinical Champion representing INSERT YOUR SITE NAME HERE in the Michigan Arthroplasty Registry Collaborative Quality Initiative (MARCQI) to share our total hip arthroplasty (THA) and total knee arthroplasty (TKA) implant use and outcomes. MARCQI is part of the Blue Cross Blue Shield of Michigan (BCBSM) portfolio of Collaborative Quality Initiatives (CQIs) working to improve the quality and value of care provided in Michigan across specialties and service lines. The CQI program is also tied to a significant portion of the BCBSM pay for performance (P4P) payments to the hospital.

Arthroplasty implants are intended to last the life of the patients and their cost makes up a significant proportion of the cost of these high-volume encounters. Revision surgeries are a greater cost to the institution and represent a huge burden to our patients (e.g., additional pain, higher complications, poorer outcomes). While survivorship is one important piece of data for implant selection, there are many other factors which affect outcomes. Our work in MARCQI focuses on total hip and knee replacement, or arthroplasty by focusing on implant selection and peri- and post-operative pathways for our patients.

As part of this effort towards our P4P goals, I want to share the MARCQI-produced [updated annual report](http://marcqi.org/dev/wp-content/uploads/2023/12/2023-MARCQI-ANNUAL-REPORT.pdf) (and accompanying 2-page summaries for 5-year outcomes following [THA](http://marcqi.org/dev/wp-content/uploads/2024/01/2023-THA-5-YEARS.pdf) and [TKA](http://marcqi.org/dev/wp-content/uploads/2024/01/2023-TKA-5-YEARS.pdf) implants) examining the short- and long-term performance of hip and knee implants in Michigan.

Our site’s most commonly used device for total hip arthroplasty in 2022-2023 were XXXX XXXX XXXX. From the MARCQI Annual Report, I do/do not have concerns regarding the utilization of these devices/XXXX/XXXX XXXX. For total knee arthroplasty, our site’s most commonly used devices in 2021-2022 were XXXX XXXXX XXXX XXX, and I do/do not have concerns regarding the utilization of these devices/xxxx/xxxxx/xxxx.

[Based on the annual report](http://marcqi.org/dev/wp-content/uploads/2023/12/2023-MARCQI-ANNUAL-REPORT.pdf), I would recommend continuing with our current device selections for our patients/I would like to begin a conversation surrounding the devices being used at the site as I am concerned about the quality and outcomes of these devices according to the MARCQI Annual Report.

Please let me know if you have any questions. I and the leaders at MARCQI would be happy to connect and answer questions about this information.

Sincerely,

Clinical Champion name and signature here